

Law Firm Pricing: Strategies, Roles, And Responsibilities By Toby Brown;Vincent Cordo

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This article first appeared in the October/November 2014 issue of LMA's STRATEGIES. The Rise of the Pricing Officer Law Firm Pricing Professionals_the New Voices
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Prior to joining the firm Allan Brown has Deeni comes to BremnerDuke Healthcare Real Estate after serving as the chief strategy officer for St. Vincent

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Strategies, Roles, and Responsibilities, co-authored by Toby Brown (of firm Akin Gump and the dean of law firm pricing directors) and Vince Cordo

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